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Jerry Dias National President Président National **Renaud Gagné** *Quebec Director Directeur Québécois* **Robert J. Orr** National Secretary-Treasurer Secrétaire-trésorier national

December 20, 2018

Greetings Bell Sales Members

Your bargaining committee once again met with Bell for 4 days this past week.

We continue to work through our proposals and will be approaching the monetary portion of bargaining soon.

Bell Vice-President of Labour Relations Reno Vaillancourt as well as our National Presidents Assistant brother Chris MacDonald and John Caluori, Assistant to the Quebec Director joined your bargaining team for a couple days this week as well.

They being here with the team we feel is a direct result of the support we had from all of you and other Unifor Locals. The social media campaign for respect for sales and against stacked ranking has been amazing. Let's all keep this up and keep the pressure on as we move forward and furthermore we truly appreciate it.

We will be back at the table in January and following that we will post another bulletin.

Your Bargaining Committee: Sonny Malhotra, Ontario Representative Fazal Vankalwala, Ontario Representative Kato Nsangwa Mumba, Quebec Representative Carlos Dion, Quebec Representative Louise Giguère, Quebec National Office Robin Dudley, Ontario National Office