



UNIFOR
theUnion | lesyndicat

National Office
205 Placer Court
Toronto, ON M2H 3H9

Bureau national
205 Placer Court
Toronto, Ontario M2H3H9

Jerry Dias
National President
Président National

Renaud Gagné
Quebec Director
Directeur Québécois

Robert J. Orr
National Secretary-Treasurer
Secrétaire-trésorier national

November 19, 2018

Greetings Bell Sales Members

Your Bargaining Committee met with Bell this past week in order to begin the process of negotiating a new Collective Agreement for the Bell Sales group.

We had our National Presidents Assistant brother Chris MacDonald as well as John Caluori, Assistant to the Quebec Director with us this week as we walked through the proposal and discussed the issues.

We spent the majority of our time discussing the Bell wide issue of Stacked Ranking as it relates to Performance Management. This is a major issue and it brought the attention of Bell Vice-President of Labour Relations Reno Vaillancourt as he joined the management team for a few days.

This issue is one of the top priorities for all of us and as we progress we want it to be noted that we will be looking for all of you to mobilize and assist us in the fight back against performance management and be ready for any campaigns and assistance we may need.

We will be meeting again for a couple of days next week and again will keep you posted as bargaining progresses.

Your Bargaining Committee:

Sonny Malhotra Ontario Representative

Fazal Vankalwala Ontario Representative

Kato Nsangwa Mumba Quebec Representative

Carlos Dion Quebec Representative

Louise Giguère Quebec National Office

Robin Dudley Ontario National Office